

AIXTRON SE

2013 Annual General Meeting

Eurogress Aachen

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Remarks on Agenda Item 1

Martin Goetzeler

Chairman of the Executive Board

[Wolfgang Breme

Chief Financial Officer]

The spoken word is binding.

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Investor Relations

May 2013

Ladies and gentlemen,
Esteemed shareholders,

On behalf of the entire Executive Board, I would like to offer you a warm welcome to the 2013 AIXTRON SE Annual General Meeting.

I am pleased to have the opportunity to introduce myself today. Let me start with a few words about my background. I would also like to talk about why I have decided to take on this position at AIXTRON.

After 17 years with Siemens AG, I began my career at the Siemens subsidiary OSRAM in 1999. I lived for several years in Italy, the U.K. and the United States, and as CEO and CFO I assumed managerial responsibilities in each of those regions. Right from the beginning of my new role as Chairman of the Board of the former OSRAM GmbH in 2005, I focused on expanding the LED business and in Asia. The largest share of investments went to innovative and energy-efficient products. This allowed us to successfully lead OSRAM through very troubled times during the 2008/2009 economic crisis. And I am still rather proud today of the fact that my team achieved great results again the following year.

My decision to leave OSRAM in March 2012 was not an easy one for me. But, after 30 years with the Siemens Group, I wanted to expand my knowledge and focus on another business environment. The opportunity to be able to work for AIXTRON is a very special one. AIXTRON is an exciting company. I am excited to be here in Aachen now as the CEO of your company, a pioneer for the success of the LED.

LED technology is one of the trendsetting technologies that will define our future. LEDs offer more than just energy-efficient light. Just think of the use of LEDs as background lighting for flat-screens or for creating atmospheric outdoor lighting. They enhance public safety through motion-controlled streetlights. In automobiles, LEDs and infrared diodes increase safety through night vision systems, or systems that can detect pedestrians or at an early stage when the driver is tired for example. And if you have had an opportunity to travel in an Airbus A 380, you will have noticed the color and intensity of the light change with the appropriate time zone on intercontinental flights, corresponding to our biorhythms, with a colder, blueish light in the morning and a warmer, reddish light in the evening.

This, ladies and gentlemen, is only possible or is clearly made simpler using LED technology.

Apart from these in some cases very specific applications, LEDs have begun to conquer the area of general lighting. The fact is: the use of lighting with LED technology is picking up. That means significant market potential, in particular for technology companies such as AIXTRON. AIXTRON's high level of technological expertise may have been the deciding factor for me when I chose this company, but, also important to me were AIXTRON's global presence with on-site sales

organizations, and such a highly capable team with its proven track record of withstanding difficult times.

I assumed the position of AIXTRON Chairman of the Board on March 1st. I resolved then to present to you my vision for the strategic orientation of the company after my first 100 days. I am pleased to say thanks to the active and dedicated cooperation of my colleagues on the Executive Board and Management over the past few weeks, we have been able to make faster progress than I had expected. I have already been able to get a good overview of the people involved, the customers, business partners, markets and the technologies developed by AIXTRON.

For that reason, I have decided to present my plans for AIXTRON to you, esteemed shareholders, at our meeting today rather than in mid-June. After the presentation of the numbers for the 2012 fiscal year and the first quarter of 2013 – both of which will be presented by Mr. Breme – I will present our 5-point program. This 5-point program will include my agenda for the coming months. It is my approach as to how, together with my colleagues on the Executive Board and the AIXTRON team, I would like to gradually restore AIXTRON to its former strength.

[Promising future markets slide]

I came to AIXTRON because, in addition to the MOCVD core business for the production of LEDs and power semiconductors, I believe in the multifaceted groundbreaking technologies that are researched and developed by our excellent engineers here in Aachen, in Cambridge, England, and in Silicon Valley in the United States – all of which, by the way, are based on our deposition core competency. We will pave the way for future applications that facilitate megatrends such as energy efficiency, mobility or intelligent networking.

We have a strong portfolio of deposition technologies for complex materials, stronger than almost any other company.

Our ALD tools for manufacturing the latest generation memory chips, for example, are already in use today by one of the biggest memory storage manufacturers in the world. Sales potential in this area is already developing in the short term. Demand is growing, and it shall continue to do so in the area of power electronics manufacturing tools in coming years because additional growth is expected in end markets, such as for voltage transformers or converters in hybrid vehicles, for example. The market for carbon-based applications is still in the early development phase. In this area, we have succeeded in supplying our tools to some of the most prestigious universities and research centers in the world such as MIT or Georgia Tech, but also to the industrial sector. These facilities research applications for materials such as

graphene or carbon nanotubes for use in displays, biosensors and energy storage devices, for example.

Of course, one can object that many of these markets are still developing. But, to this I reply: Being ready at the start-up line for tomorrow's markets is a true strategic advantage. Therefore it is also a success that the EU, as announced in April, assigned AIXTRON to lead in the "production" element of the major EU project "Graphene – Flagship for Research."

I am also fascinated by the possibilities that are developing with the display and light areas of application in the organic deposition area. Our technology for manufacturing OLED has proven that it is clearly more efficient than other existing methods. This is why industry has shown great interest in our technologies. We'll be watching closely and aim to capitalize on this potential as well.

I have specifically mentioned a few examples of our technological bandwidth. The reason for this is that: AIXTRON's advantage has been, and is, precisely its technological strength! I should like to make it explicitly clear here that technology should never be an end in itself. Rather, technology must be application-driven. For that reason, our primary task at AIXTRON is to actively support our customers in increasing their quality and productivity as well as in reducing manufacturing costs, for example with MOCVD technology. Only then will demand for our tools continue and will we be able to serve a widely diversified market!

Now, Mr. Breme will present the numbers for the past calendar year and for the first quarter. Mr. Breme?

[12 months slide]

Thank you, Mr. Goetzeler.

Our customers have shown marked restraint in terms of expanding new production capacities again in 2012 in view of the difficult overall economic environment and the corresponding uncertainties in the development of the sales market. At the beginning of the year, like many market participants, we still had expected demand for our systems to increase, especially in the second half of the year. But these expectations were not met. In fact, the market has not gained momentum even to this day and it shows no signs of recovering.

This was particularly evident in manufacturing for the LED TV and LED lighting equipment market, where AIXTRON reported a significantly lower demand for MOCVD deposition tools than anticipated. Here, orders received in fiscal year 2012 decreased by 74% to EUR 131.4 million.

Revenue decreased compared to 2011 by 63% to EUR 227.8 million but developed in line with the forecasts from Q3/2012.

Due to the sustained weak demand, rigorous extensive write-downs on inventory in the amount of EUR 51.5 million had to be taken again in the third quarter. Given this uncertain customer demand, the orders on hand were also adjusted by EUR 19 million, as you can see here in this graphic.

[Group profit and loss statement slide]

These write downs had a significant impact on the company's manufacturing costs and resulted in a gross profit of EUR 0.4 million, with a gross margin of 0%. Value adjustments for inventories which were nearly all already included in the inventory at the end of the previous fiscal year naturally had no effect on our liquid assets in the 2012 reporting period.

Selling expenses totaled EUR 34.8 million and were therefore slightly higher than in the previous year, which despite the reduced sales volume, is attributable primarily to increased provisions for warranties. The need to increase provisions for warranties is a result, to a great extent, of resolving technical start-up difficulties for a new generation of products that we brought to market due to the strong demand in recent years from China.

On the other hand, general administrative costs decreased by 42% to EUR 19.6 million. This is attributable chiefly to the decline in variable, profit-related administrative costs, to the reduction in the numbers of temporary employees, and to reduced expenditures for external services and consulting.

Research and development costs increased compared to the previous year by 45% to EUR 72.9 million in 2012, which reflects the continued high importance that AIXTRON gives to research and development investments. These research and

development expenses reflect the need to invest in both the improvement of current system technologies and also in developing technologies such as organic semiconductors and graphene applications to access new future markets. We also need to invest in technologies that do not currently generate much in terms of sales.

The other operating income and expense figure in 2012 was an operating expense of EUR 5.5 million, compared to an expense of EUR 2.0 million in 2011, which was primarily attributable to currency fluctuations. Public research and development contributions that AIXTRON receives for its participation in subsidized research projects were included also here. These contributions were higher in 2012 than in the previous year.

Due to the low sales volume, the value of the inventory adjustments made in the third quarter and the described cost development, operating results decreased significantly. In fiscal year 2012, there was an operating loss in the amount of EUR -132.3 million and at EUR -129.9 million the earnings before taxes also slid into the red for the first time in many years.

Due to a de-recognition of previously capitalized deferred tax balances, in other words a tax credit due to anticipated future earnings, AIXTRON reported tax expenses in the amount of EUR 15.5 million in the previous fiscal year. This did not involve a "true" tax burden, but rather a non-cash adjustment of the financial accounts. This adjustment was necessary in light of the sustained and significant uncertainties in economic conditions and the lack of demand for LED production systems, which still has not recovered.

The net loss of the AIXTRON Group came to EUR -145.4 million, compared to a profit of EUR 79.5 million in the previous year.

[SE profit and loss statement slide]

The parent company of the AIXTRON Group, AIXTRON SE, achieved a net loss of EUR -51.6 million in fiscal year 2012 when calculated according to the accounting regulations of the German Commercial Code [Handelsgesetzbuch - HGB].

As shareholders and owners, you will understand that we are unable to allow for a dividend payment in this situation. Our dividend policy has been, for several years already, to distribute roughly one-third of the consolidated annual net profit. And we always have done so in previous years. However, for the fiscal year 2012, the Executive Board and the Supervisory Board propose to carry forward the loss from fiscal year 2012 and not to pay any dividends.

We will make every effort to restore our company to its usual profitability in order to be able to resume dividend payments as soon as possible. Mr. Goetzeler will explain our 5-point program in just a moment, which will support us in achieving this goal and provide direction for AIXTRON for the coming period.

And with that, back to the AIXTRON Group and its balance sheet.

[Consolidated balance sheet slide]

Despite reduced market demand and the losses incurred, AIXTRON is still debt-free and has had substantial cash balances including cash deposits in the amount of EUR 209.5 million at the end of the year. This is 29% less than in the previous year. In addition to losses on the operating side of the business, the reasons for this were, in particular, the cash outflows through the dividend payments for the 2011 fiscal year and investments, for example, in fixed assets such as test and laboratory equipment.

In addition to the sale of systems from inventory, inventories were also reduced mainly due to the write-downs that were taken. At the end of 2012, inventories amounted to EUR 126 million, which is 32% less than the previous year.

The equity ratio increased to 84% as of December 31, 2012 compared to 81% on December 31, 2011, due to the lower balance sheet total. In this regard, AIXTRON is as strong as ever. But, the development of cash flow remains a key performance indicator and one on which the Executive Board is focused. Mr. Goetzeler will also speak more about financial goals in just a moment.

[Cash flow statement slide]

Against the backdrop of this consolidated net loss, we reported cash outflows of roughly EUR 45 million in 2012 from current business activities.

The main difference between the net loss for the year of roughly EUR 145 million and this operative cash flow can be explained by the large proportion of expenses that did not lead to payments. As previously mentioned, these expenses included the deferred income tax expenses, the value adjustments of the inventories and the increased provisions for, among other things, warranties and restructuring. In addition, trade receivables and payments received decreased due to the lower volume of sales.

The cash outflows from investment activities in the amount of EUR 4.4 million are primarily attributable to investments in tangible assets in the amount of EUR 15.8 that were not offset by liquidating fixed term deposits with a term of more than three months.

Cash outflows from financing activities in the amount of roughly EUR 24 million in 2012 consist primarily of the dividend payment of more than EUR 25 million from May of last year. This outflow was only slightly alleviated by cash inflow resulting from the purchase of shares by our employees within the framework of our stock option plans.

[Q1 Key Figures slide]

Next, I'd like to discuss the business development of the current fiscal year. We presented the interim report for the first quarter of 2013 on April 25.

Just as the 2012 calendar year did not progress satisfactorily, the situation of our sales markets during first quarter of the New Year barely changed either.

The first quarter was characterized by a continued gloomy economic situation. In some instances, market commentators drastically adjusted their forecasts for the sales of the MOCVD systems in 2013. Therefore, we already had to revise our planning for 2013 in spring.

An assessment of the inherent value of our inventories accompanied the reduced business prospects. An additional significant write-down of inventories in the amount of EUR 43 million reduced in particular the value of the unfinished products in the balance sheet and reflects the market expectations. This concludes the inventory assessment, or in other words the extraordinary value adjustments, topic. I would like to emphasize that we have been carrying this "burden" with us since 2011. At that time, the cause was the cancellation of a large contract by a customer in Hong Kong, among other things. This year we will work towards payment of an appropriate amount of damages and we will pursue our claims by legal means if necessary.

Also provisions for the restructuring costs associated with staff reductions that were already initiated were increased. We had to reduce our workforce by nearly twice as many employees in particular at our largest location here in Aachen due to the deterioration of the business prospects. An additional expense in the amount of EUR 6.1 million was applied to the social plan provisions that were already in place as of 12/31/2012. The necessary restructuring measures include a reduction of more than 20 percent of our workforce here in Aachen. Of these jobs, we were able to reduce roughly 80%, and therefore the majority of them, through a very attractive voluntary agreement. The remaining 20% were reduced as part of a social compensation plan that was entered into in recent weeks.

It is important to me to state that this staff reduction process was difficult and also painful for everyone involved, but was undertaken with the effective, professional cooperation from our works council. Therefore it was possible to ensure that the company was not rendered powerless through this reduction in staff and is therefore strongly positioned for the future even after these reductions are complete. Speculations in the local press a few weeks ago that led to fears that this was not the case have been proved wrong.

For that reason, I would particularly like to thank our works council here in Aachen and our European works council for their professionalism over the last few weeks. This was instrumental and very helpful in keeping problems under control.

We must ensure that our company stands on a sound footing so that we are able to persevere even during long dry spells such as this one. When market demand picks up again, we will rely more heavily on our external partners so that we can respond flexibly and appropriately. Such increased flexibility is essential. We learned this last year.

Due to the sustained subdued demand for our systems, AIXTRON's orders received remained at a very low level. The EUR 29.9 million from Q1/2013 is 5% less than orders received in the previous year and 16% lower than the figure from the previous quarter. Even though there have been indications recently of improved capacity utilization, such as at leading Taiwanese LED chip manufacturers, this has not yet resulted in tangible new investments on the part of our customers.

The development of sales revenue also reflects this subdued market situation that we have described. Compared to the first quarter of the previous year, Q1 sales revenues dropped slightly, by 4%, to EUR 40.2 million.

The gross profit dropped in the first quarter with negative EUR -47.7 million, and it is considerably lower than in the previous year. This is primarily attributable to the value adjustments of the inventories.

Accordingly, the operating results /EBIT decreased to EUR -76.3 million.

The net loss for Q1 was EUR -76.0 million.

The free cash flow development in Q1/2013 was positive. Free cash flow in the first quarter was EUR 9.3 million, and one of the primary factors for that was customer advance payments that were received recently. In addition, the situation naturally had a positive effect on our liquidity in that we had to manufacture primarily from our inventory and, to a great extent, did not have to purchase materials. This will remain the case also in the near future and therefore will save a lot of "cash."

The situation in our markets remains unclear. For that reason, we have also been unable to provide a concrete outlook for the entire fiscal year in our Q1 reporting due to the continuing uncertainty in the market. And for that reason, we have concentrated on what we can do within the company itself to improve AIXTRON's situation

And with that, I would like to pass the microphone back to Mr. Goetzeler who will now present our 5-point program to increase AIXTRON's profitability for the long term.

Mr. Goetzeler?

[5-point program slide]

Thank you, Mr. Breme.

As you can see from the numbers and from Mr. Breme's report, urgent action is needed.

We must concentrate on our core competencies, now more than ever: which is providing optimal support our customers to achieve their goals, using efficient high-tech systems for the deposition of complex materials. We want to be at the top in this area once again and, in doing so, be profitable in the long term. We are working towards that goal.

To that end, we have developed a 5-point program that I will now present. As previously mentioned: It is very important to me that I convey to you all a very tangible vision, and the issues that we will now analyze and address systematically and without preconceptions.

The five points include the customer benefits, the technology and product portfolios, our process flow and financial goals, as well as our corporate culture.

I had all of these points in mind early on. Today, after 80 days, we have already taken the first steps of this program. This includes a project to increase energy-efficiency in product development but, also as Mr. Breme mentioned, the painful, but unavoidable reductions in staff.

The very first step in the right direction was, and remains, certainly taking an honest look at ourselves.

We at AIXTRON understand that not all of the problems were or are related to market conditions. No, in reality there are also various internal issues. At this point, I would like to name, in particular, process and responsibilities as key words. We will need to do our homework, day in and day out, focused, efficiently – but in any case with the required level of care. I expect everyone here, from the apprentice to the members of the Executive Board, to take responsibility!

And now, to the 5-point program that Mr. Breme and Dr. Schulte and I unanimously approved last week at the Executive Board meeting. And yesterday we received the full support of the Supervisory Board as well.

1. We will focus on customer benefits.

Our technological expertise is diverse and we are expanding on it. But we cannot lose sight of customer requirements in the process. This orientation must not only be thought, but also lived, by each individual. Because only in this way can we achieve that which should define AIXTRON: Excellent customer focus both externally – but also internally.

An important step was taken in April when we defined a new team made up of technically-experienced key account managers who take care of customer needs directly and on site. These colleagues will also provide our in-country sales representatives with the targeted support they need in the process to support our customers with our systems. At the same time, these colleagues will have access to the entire AIXTRON organization and will report to me directly. For we want to be able to quickly address pressing challenges at any time and for the long term.

We will make better use of the skills of our regional units, with their proximity to our customers. We have been too heavily oriented toward our corporate headquarters. Our colleagues in Asia, Europe and the United States know our customers' requirements best.

Together with our customers, we will define road maps to increase their productivity and integrate them into corresponding development plans. With such a customer road map in hand, suggestions for continuous system improvements will be offered. We will strengthen the services we offer in a targeted manner. We will regularly work on our business model with that in mind. Because we believe: Our customers' success is our success. We must keep ourselves aligned with this guiding principle even more in the future.

2. We will use our unique technology portfolio more effectively and enhance our future product portfolio.

Our core competency is in the area of material coating technologies, or what is known as deposition technologies. We have more than 30 years of experience in this area. All of which must be put to *profitable use in the long term*.

A recent example for the successful use of technology is our ALD technology for memory or processor chips. In this area, we have – as previously mentioned – demonstrated that we were production-qualified at one of the most important memory chip manufacturer in the world. Equally gratifying is the development of sales for our

carbon nanomaterial deposition tools. In the area of power electronics, we do business with some of the most important manufacturers in the world. We need to take advantage of this progress and optimally exploit the market potential.

We must win back our Number 1 position with our MOCVD systems for LED manufacturing. We held this position for many years, but lost it last year to our competitor of many years from the United States.

There are a variety of reasons for this. One reason was the start-up difficulties of our Showerhead product in China. We brought this to market earlier than we had planned due to a subsidy program in China. This led to issues in terms of cost, reputation and quality resulting from these start-up problems. Our competitor profited from these issues and secured its position as market leader in the Chinese market, or in other words, the largest market! We resolved the majority of the problems, and open issues are being systematically addressed. However, with our current product range in China, the CRIUS II XL, we are optimistic that we offer our customers an attractive technology with low operating costs and increased production. We also have strengthened our team in China with local management, and actively support our customers on-site using our demonstration and training laboratory.

According to Gartner Dataquest, an independent market research company, we are still the market leader outside China. Here we are reaping the benefits of being able to offer our customers two system technologies for compound semiconductor manufacturing, such as LEDs or power electronics components. Our customers can choose between our CRIUS II Showerhead product and our G5 planetary reactor. This way, we can address the different customer requirements in a targeted manner. Our range of products sets us apart from the competition. We must shine a spotlight on precisely these benefits within the context of our technology and customer initiatives in the market. For that reason, one of my primary goals is, together with our team, to regain our position as the MOCVD market leader.

Even if we offer, and want to offer, two technologies within this product group there is a high level of complexity. We are currently analyzing this range of products. As a guiding principle, we must pursue clear profitability targets for our products. Standard products, and also products based on defined component options - a type of modular design principle - must be the norm. Customized solutions may make sense in isolated cases – but they must remain the exception to the rule. Each phase of the product life cycle, from phasing in a generation to phasing it out, must be managed proactively. Because only in this way can we be successful over the long term.

Now to item 3.

3. We will systematically optimize our process and project flow.

I see potential in particular for optimization in the area of cross-functional product development processes. As a part of this effort, we are exploring opportunities to use resources more efficiently. In April we started a project along these lines to develop our products according to clearly defined scheduling and quality milestones known as "quality gates." This should lead to transparency in project progress so that corrective measures can be introduced early on. The goal is to achieve the same or better project results at lower costs. To improve product quality and costs, we will increase close collaboration with our suppliers in our development process.

The same applies to structuring and optimizing processes within our value-added chain. The key factors here will be making our supply chain process more flexible, and closely integrating our suppliers in the process. In this way, we can significantly increase the level of service for systems and replacement parts while at the same time minimizing the risk of surplus stock as in the past.

On the whole, I assume that there will be an immediate positive impact in terms of our asset management, in particular in receivables and inventories, through these process improvements and the intelligent delegation of responsibilities.

One important vehicle here will also be the "benchmarking" process. In this respect, we will investigate possible improvements in comparisons with "best practice companies." It is extremely important to take an external view, as it can only lead us in positive new directions.

4. Finances - We will orient our financial goals towards added-value.

Managing clear financial goals is the basis for achieving sustained profitability – and not only for the Group as a whole, but for individual business activities as well.

Our guiding key financial data, against which we will measure our entire organization, are:

- 1) Sales
- 2) Operating results or EBIT
- 3) Free cash flow
- 4) Return on capital employed (ROCE) beyond the cost of capital (WACC) over an entire business cycle

As previously mentioned several times, the predominant area of focus this year will be on free cash flow. Returning to profitable growth, a positive EBIT in the long term and finally a return on assets over the entire business cycle above and beyond capital costs are important for us. However, I cannot make a statement about a definite time frame for these goals due to the sustained uncertainties of today's market.

For that reason, it is particularly important to quickly adjust our costs to the conditions. To this end, we have agreed to reduce the workforce in Germany in the short term after the staff reductions in England and in the USA.

For the current year, it is now our goal to reduce operating costs, excluding restructuring and transformation costs, by 20% compared to the previous year and thereby reduce the break-even point. Savings in travel costs and external services will also greatly help. Despite our cost cutting measures, we will retain future projects, such as OLED and graphene.

It is also part of our management duties to constantly review our portfolio for its potential value, and to expand our portfolio to include new technologies and services or streamline it as needed. Two criteria were important in this context: our deposition core competency and customer productivity. But, one condition is clear: it must create value for our shareholders.

Now, on to the last aspect of our 5-point program. Last, but not least:

5. We will strengthen AIXTRON's corporate culture, live and breathe responsibility and promote communication.

After these difficult quarters, we want to strengthen AIXTRON's distinctive characteristic, which is namely its high level of employee identification with our company. In addition, we must further develop our management culture and adapt to new challenges. Mr. Breme, Dr. Schulte, and I have an important contribution to make here. Through proactively conveying our goals, we can provide clear orientation and expectations. This includes agreed-upon goals. Only then will we be able to evaluate our employees based on those goals. Furthermore, management will simplify and facilitate the team's work with transparent and quick decisions and make it easier for each individual to take responsibility.

The regular dialog with our managers that started in April serves to actively support this process and create trust on all levels of the company. This also includes a transparent and continuous exchange of information within the organization. Here too, we have sent strong messages in recent weeks.

[Restoration to former strength slide

Ladies and gentlemen, you can see that, together with my AIXTRON team, I have taken on a lot. I have already introduced several initial actions in the few weeks following my appointment. Now we must concentrate and do our homework, day after day, week after week, month after month, while remaining focused on schedules and milestones. We will always inform you of key points regarding the status of our corporate program within the framework of our financial reporting. Mr. Breme and I have already commented on the uncertain market conditions within the context of Q1 reporting.

But, I would like to emphasize once again: The positive medium and long-term outlook for the MOCVD, silicon and organic deposition technologies that we offer remain unaffected by the current weak demand. And precisely this fact enables us to look ahead with motivation despite all of these difficulties. What is more, with this bundle of combined measures, we will, over the course of the coming months, create the preconditions needed to be able to fully capitalize on the opportunities that will arise when the market recovers.

With this 5-point program, we would like to restore confidence in AIXTRON where it may have been lost, or to expand upon it where it still exists – be it internal or external. Trust is a central concept for me in this process of change, in which we at AIXTRON currently find ourselves. As you may know, the German word "trauen", which means "dare" in English, is part of the word "Ver-trauen", which is the German word for "trust." We must live this concept, precisely in these difficult times. On one hand we must retain that which is successful, but at the same time we also need to take the road less traveled. More concretely, we as the Executive Board, must dare to name the problems we are facing and take them head on, and not only the external ones. And our employees must dare to follow new paths in terms of processes and customer service!

And our Supervisory Board trusts – and I hope that you, our shareholders, will in turn trust, that we will restore AIXTRON to its former strength. At this point, I would like to thank the members of the Supervisory Board and in particular Mr. Schindelhauer, the Chairman of the Supervisory Board, for the full support that we currently enjoy. We would particularly like to salute and thank our employees as well as the works councils. Working with such dedication and so constructively through such a difficult process cannot be taken for granted.

Another word that has stayed with me throughout my professional career is the German word "Verantwortung" which means "responsibility." We must also live and breathe this concept because, not coincidentally, it contains the German word "Antwort", which means "answer." We at AIXTRON aim to provide answers to our customers' questions and challenges. And we, the Executive Board, aim to provide

our employees and you, the owners of our company, with answers to questions regarding our orientation in the months and years ahead.

So our 5-point program stands for confidence and trust – in the company, in its technologies and in its employees. And this program stands for responsibility – we will not shirk from it, but instead will look for answers to our current problems and think of it in terms of an opportunity. And all this must convey a sense of trustworthiness – in the company, its employees and its products.

In this way, we are creating the precondition needed for growth and business success. And that will make a crucial contribution to sustained profitability.

Ladies and gentlemen, I would like to conclude by thanking you, the owners of our company, for your confidence and your support. On behalf of both of my colleagues on the Executive Board and our employees, I assure you of our full personal commitment to AIXTRON SE.

And with that, I would like to pass the microphone back to Mr. Schindelhauer.